

EXPERIENCE

Founded in the 1920s, Guaranty Income Life Insurance Company (GILICO) has helped generations financially prepare for the future for nearly a century. Our longevity goes back to our core values of service, experience and innovation- which are at the heart of everything we do and the foundation we build upon. GILICO became a proud member of the Kuvare family of companies in 2016. Since then, Kuvare has acquired United Life Insurance Company, Lincoln Benefit Life, and signed three reinsurance agreements through Kuvare Life Re Ltd.

Kuvare is a life and annuity business focused on delivering value-oriented retirement solutions to the middle market. Committed to a long-term, sustainable growth strategy, Kuvare currently has more than \$28.8 billion of combined assets. Kuvare ownership provides the direction and capital needed to grow the business, and continually meet or exceed our projections and targets. Since Kuvare has taken ownership, GILICO has:

- Doubled premium production each year from 2016 through 2019, and nearly doubled again in 2020, all while maintaining strong capital ratios.
- Expanded and refreshed our product offerings to better support policyholders.
- Broadened our reach with new state approvals.
- Grown our distribution channels to provide better access to consumers.

OUR PRODUCTS

GILICO offers customized financial plans that provide individuals and families with financial success now, tomorrow, and in the future.

Our product solutions include fixed annuities, fixed indexed annuities, and annuities with long-term care riders. The combination of unique, competitive products, knowledgeable and experienced management team, and strategic distribution partners gives customers the flexibility to select the best solution for their financial goals from a highly rated insurance carrier.

STRENGTH & STABILITY

- GILICO's rating upgrade from KBRA from A- to an A is indicative of how Kuvare manages its companies, and GILICO's financial strength and dependability.
- GILICO's ALIRT score is consistently higher than the industry average.
- AM Best score remains very strong and stable. We manage GILICO as an A rated carrier.

GILICO built a financially strong and stable company by taking a conservative investment philosophy, building an A+ rated bond portfolio with more than 95% bonds at investment grade and maintaining a well-diversified investment portfolio.

It's this approach that has strengthened our foundation and delivered consistent growth.

RATING AGENCY	RATING SOURCE	оитьоок
ALIRT	50 (Industry Average: 47)	Not Applicable
A.M. BEST	B++ (Good)	Stable
KBRA (Kroll Bond Rating Agency)	A	Stable

SOLVENCY

GILICO has superior solvency and is well capitalized. A key indicator of solvency is the AM Best BCAR (Best Capital Adequacy Ratio) score. BCAR measures the capital needed to support the financial risks and liabilities of the company. GILICO scores in the 'very strong' category, which is the second highest of six categories.

BOND ALLOCATION

\$698.1M \$517.1M \$231.7M \$116.9M \$44.8M

NET PREMIUM

2016

ADJUSTED CAPITAL & SURPLUS



• Corporate 29.1% • Private F/I 14%

- Government 24.4%
- Non F/I 1.5%

\$1.82B

• Structured Finance 31.1%

BOND PORTFOLIO DETAILS NAIC Avg Rating 1.47 **Average Rating Duration** (Yrs) 6.15 **Liability Duration (Yrs)** 5.9 0.35 **Market Value** \$1.87B

HISTORICAL STATUTORY FINANCIAL SNAPSHOT

2018

2019

2020

16					
\$ in Millions	2016	2017	2018	2019	2020
Net Premium	\$44.8	\$116.9	\$231.7	\$517.1	\$698.1
Net Investment Income including IMR	\$21.3	\$23.0	\$30.3	\$48.6	\$76.9
G&A Expenses	\$3.6	\$5.6	\$9.0	\$13.5	\$16.4
Operating Earnings	\$5.0	\$3.0	\$11.2	\$18.1	\$9.8
Net Income	\$5.4	\$3.9	\$9.8	\$10.2	\$6.7
Total Assets	\$503.7	\$664.5	\$902.4	\$1,790.7	\$2,572
Adjusted Capital & Surplus	\$55.9	\$62.7	\$80.0	\$456.2	\$558.6
ACL RBC Ratio (YE)	1023%	850%	835%	723%	733%
ROE 12-Month Rolling Gross Yield	15.2%	14.1%	16.0%	12.8%	6.2%

Book Value

WHAT MAKES US SUCCESSFUL MAKES YOU SUCCESSFUL

We continually invest in our products, technologies, and service processes so we can offer you optimal financial solutions. From our customer-centric service, to our investment philosophy, we are committed to delivering personalized financial products that generate the income and security you deserve.

As a hallmark, we are dedicated to delivering on our financial commitments. We leverage top investment management capabilities and maintain a conservative risk profile to ensure that we can provide the right solutions for your financial goals. For almost 100 years, we have been creating best-in-class wealth solutions that generate income and peace of mind for our customers, including competitive annuity and long-term care products. Whether you need a retirement plan or a financial strategy to pay for unexpected emergencies, GILICO's deep industry knowledge and customerfocused service will help you find the best financial plans for your needs.

KUVARE EAMLY OF COMPANIES

HOME OFFICE

2638 S Sherwood Forest Blvd Ste 200 Baton Rouge, LA 70816-3404 800.535.8110 TOLL FREE

ADMINISTRATIVE OFFICE

5801 SW 6th Ave.
PO Box 758583
Topeka, KS 66675-8583
833.444.5426 TOLL FREE
785.228.4505 FAX

gilico.com

GILICO is a member of the Kuvare family of companies. With Kuvare as our parent company, GILICO continues to be a best-in-class provider of deferred annuity and long-term care annuity plans.

GUARANTY

a KUVARE company

For more information about Kuvare, visit kuvare.com.