

### THE SILAC DENALI™ SERIES RETIREMENT ELEVATED.

#### DENALI<sup>™</sup> BONUS MODIFIED SINGLE PREMIUM FIXED INDEXED ANNUITIES FROM



SIC-DENALIB-CB-050321

#### **THE SILAC DENALI™ SERIES**



#### **DO YOU FEEL UNCERTAIN ABOUT RETIREMENT?**

It's almost impossible not to.

Of Americans 80% are nervous about retirement<sup>1</sup>

**DO YOU HAVE A RETIREMENT INCOME STREAM THAT YOU CAN'T OUTLIVE?** Most don't.

Of Americans 73% are concerned about not having a lifetime income<sup>1</sup>

DO YOU HAVE A PLAN THAT **CAN PROTECT YOU FROM** SURPRISES?

It's ok if you don't. We are here to help!

71%

Of Americans are concerned about the risk of a financial surprise<sup>1</sup>

SILAC's Denali<sup>™</sup> Bonus Series takes you on a new retirement journey. It provides guarantees where you need guarantees and flexibility where you need flexibility. The right combination ensures you are ready for life's

#### uncertainties and leads to a **RETIREMENT: ELEVATED.**

## THE DENALI<sup>™</sup> BONUS SERIES MAY BE A GOOD FIT IF YOU ARE LOOKING FOR:

#### **GUARANTEES**

You can choose the certainty of a fixed interest rate that is annually declared and subject to minimum guarantees. Your annuity also has a Minimum Guaranteed Value.

#### **GROWTH POTENTIAL**

You also have the choice of interest based on the performance of an external market Index.

#### **IMMEDIATE GROWTH**

Denali<sup>™</sup> Bonus includes a premium bonus, which is immediately added to the money used to purchase the annuity.

#### **PROTECTION OF PRINCIPAL**

Your savings are always protected from market fluctuations and are 100% principal protected. There is no direct downside market risk to your funds.

#### TAX DEFERRAL

Save more for retirement with taxdeferred growth. The Denali<sup>™</sup> Bonus Series allows you to keep more of your retirement savings working for you by deferring taxes until you choose to access the funds in your annuity.

#### INCOME THAT CAN'T BE OUTLIVED

A lifetime withdrawal benefit is automatically included and ensures that you can generate a lifetime income that will last for your life.

#### HIGHER INCOME IN A TIME OF NEED

To help prepare for the unexpected, the Denali<sup>™</sup> Bonus Series can offer higher withdrawals for a period of time if certain health conditions are met.

#### **ACCESS TO FUNDS**

Multiple liquidity options are available to help you when life throws a curveball. After the withdrawal charge term, you can always access the full account value of your annuity.

#### **WEALTH TRANSFER**

Leave a legacy for your loved ones and avoid probate. The full account value is available after your death. If your spouse is the beneficiary, then he or she can always choose to continue the policy.

# GET STARTED IN TWO EASY STEPS:

#### 1. CHOOSE THE LENGTH OF YOUR PRODUCT.

You can select the withdrawal charge period that best suits your financial goals. The longer the period, the higher the premium bonus and interest crediting adjustments.

Withdrawal charge periods offered with the Denali<sup>™</sup> Bonus Series include 7- and 10-years.

#### 2. DECIDE HOW YOU'D LIKE YOUR MONEY TO GROW.

The Denali<sup>™</sup> Bonus Series offers you flexibility to place your money in different crediting strategies tied to different external market indexes. By placing your money in multiple interest crediting strategies or indexes, you can have diversification within your annuity.

#### SELECT FROM THE SEVERAL FIXED & INDEXED CREDITING STRATEGIES TO FIND WHAT BEST SUITS YOU.

# HOW WILL MY MONEY GROW?

Multiple crediting strategies are available for you to choose from. The crediting strategies are used to determine how much interest, if any, will be credited to your annuity. You can allocate your funds among one or more of the available crediting strategies. You can reallocate at the end of each crediting strategy term. Gain comfort knowing your money is working for you and is protected from market fluctuations.

The Denali<sup>™</sup> Bonus Series' crediting strategies provide the following benefits:

#### 1. Annual floor protection of 0%

No matter what happens with the underlying index, you will never earn an interest credit less than 0%.

#### 2. Interest credit lock-in

Once interest has been credited, it is locked in and cannot be lost due to future market changes.

#### 3. Choices

You have multiple crediting strategies to choose from and can change your mind each strategy term.

#### FIXED INTEREST STRATEGY

The fixed interest strategy provides a guaranteed rate of interest. Interest is credited daily, and the fixed interest rate will be declared annually.

#### INDEXED CREDITING STRATEGIES

Indexed crediting strategies provide interest credits that are tied to the performance of an external market index. Interest is credited at the end of the crediting strategy's term. You are guaranteed to never earn less than 0% interest for the strategy term – even during market downturns. This is one of the key features of a fixed indexed annuity.

In order to provide the annual floor protection of 0%, indexed crediting strategies limit the total interest you can receive. This limit is in the form of an adjustment – a cap, participation rate or spread. Next year's adjustments will be declared at the end of each crediting strategy's term.

## ELEVATE YOUR RETIREMENT

#### LIFETIME WITHDRAWALS

The Denali<sup>™</sup> Bonus Series allows you to create your own pension. You can begin taking Lifetime Withdrawals after 1 year. Your lifetime withdrawal amount depends on your current Account Value and your age when you start lifetime withdrawals.

#### **LIFETIME GUARANTEE**

Lifetime withdrawals are guaranteed for life as long as you don't take any excess withdrawals – even if your account value falls to zero. An excess withdrawal will lead to a recalculation of the lifetime withdrawal.

#### **COVERAGE AVAILABLE FOR YOU AND YOUR SPOUSE**

When you begin lifetime withdrawals, you can decide if the withdrawals will last for your life (single) or as long as you or your spouse is alive (joint). Withdrawals can be taken monthly, quarterly, semiannually or annually.

#### **PROTECTION WHEN YOU NEED IT MOST**

Wellness Withdrawals are automatically included with your annuity. After the 2nd policy year, you can receive a wellness withdrawal if you cannot perform two of six Activities of Daily Living. If you elected single lifetime withdrawals, then the wellness withdrawal will be double the amount of the lifetime withdrawal. Wellness withdrawals can last for five years.

## ACCESSING YOUR SAVINGS

#### **FREE WITHDRAWALS**

Each year after the first policy year, you may withdraw up to 5% of your account value (as of the most recent policy anniversary). Free withdrawals will not be subject to withdrawal charges, market value adjustments or bonus recovery percentages, if applicable.

#### **REQUIRED MINIMUM DISTRIBUTIONS**

Required minimum distributions (RMDs) are mandatory withdrawals from qualified contracts. RMDs can begin immediately and are considered a free withdrawal, even if they exceed 5% of the account value.

#### **OTHER BENEFITS**

In the event your health declines after you purchase your annuity, you may withdraw funds without being assessed a withdrawal charge, market value adjustment or bonus recovery percentage, if applicable. These riders are provided at no additional cost:

#### Nursing Home Benefit\*

After the first policy year, you can withdraw up to 100% of your annuity's account value if you become confined to a qualified care facility for at least 90 consecutive days and meet the eligibility requirements. There is a waiting period of 1 year after policy issue date, and you cannot be confined at the time the policy is issued.

#### Terminal Illness Benefit

After the first policy year, you can withdraw up to 100% of your annuity's account value if you are diagnosed with a terminal illness that results in you having a life expectancy of 12 months or less and you meet the eligibility requirements. You cannot be confined at the time the policy is issued.

#### Home Health Benefit\*

After the first policy year, you can withdraw up to 20% of your annuity's account value each for 5 years if you need home health care services and meet the eligibility requirements.

\*Not available in South Dakota.



## **INCOME OPTIONS**

In addition to withdrawals, The Denali<sup>™</sup> Bonus Series can provide a guaranteed income stream of your choosing. You may elect to receive your income monthly, quarterly, semi-annually or annually.

After the income waiting period, the payment amount will be based on the account value. Before the income waiting period, it will be based on the cash value.

## WEALTH TRANSFER

The Denali<sup>™</sup> Bonus Series automatically includes a death benefit to help leave a legacy for your loved ones. Your beneficiary(ies) will receive the annuity's full account value. Your loved ones will avoid the delays and hassle of probate. The death benefit will be paid as long as an annuitization option has not been elected.

#### SPOUSAL CONTINUATION

If your spouse is an owner or beneficiary, then he or she can always choose to continue the policy.

# IMPORTANT CONSIDERATIONS

The Denali<sup>™</sup> Bonus Series is designed to help meet your long-term retirement savings needs. It includes a withdrawal charge period. If you withdraw more than the free amount allowed during the withdrawal charge period, a withdrawal charge, market value adjustment and bonus recovery, if applicable, will be applied.

These charges do not apply to lifetime withdrawals, wellness withdrawals, free withdrawals, RMDs, nursing home withdrawals, terminal illness withdrawals, home health care withdrawals, income payments or death benefits. For more information, please see your Certificate of Disclosure.

#### WITHDRAWAL CHARGES

If you withdraw an amount that exceeds the free withdrawal amount during the withdrawal charge period, you will incur a withdrawal charge. Withdrawal charges do not apply after the withdrawal charge period ends. In part, withdrawal charges allow us to invest your money on a longterm basis and generally credit higher interest than possible with a similar annuity of shorter term.

#### MARKET VALUE ADJUSTMENT

A Market Value Adjustment (MVA) applies to any withdrawal to which a withdrawal charge applies. It can either increase or decrease the amount you will receive. It does not apply after the withdrawal charge period ends.

#### **INTEREST & BONUS RECOVERY**

Interest & bonus recovery will apply to any withdrawal to which a withdrawal charge applies. The interest & bonus recovery schedule is a percentage of the annuity's interest credits and premium bonus. The amount recovered is equal to the account value less any premiums, including interest credits and premium bonus. Interest & bonus recovery percentages decline with time, meaning that less is recovered over the annuity's withdrawal charge period. It does not apply after the withdrawal charge period ends.

In part, interest & bonus recovery allows us to credit higher interest than would have been possible otherwise and offer a lifetime withdrawal benefit.



## IMPORTANT **CONSIDERATIONS:** CASH VALUES

has a fee that reduces the account value.

Chart 1 compares the account value of a Denali<sup>™</sup> Bonus 7 policy to a traditional accumulation-focused indexed annuity that does not recover interest credits and to an indexed annuity that offers a guaranteed lifetime withdrawal benefit for a fee.

The account value is the policy value that interest credits, death benefits, lifetime withdrawals, wellness withdrawals, free withdrawals, RMDs, nursing home withdrawals, terminal illness withdrawals and home health care withdrawals are tied to. It also provides the cash value after the withdrawal charge period has ended. A few key points:

- Denali<sup>™</sup> Bonus 7 has the larger account value throughout because it provides larger interest credits and doesn't have a fee dragging down the account value. FIA with GLWB and Fee has the lower account value because it provides lower interest credits and
- 160,000 150,000 140,000 130.000 Policy Value 120,000 110.000 100,000 90,000 80.000 70.000 9 11 12 13 14 15 16 17 18 19 20 0 5 7 8 10 Policy Year Denali Bonus 7 Teton Bonus 7 FIA with GLWB and Fee

#### Account Value Comparison

#### It is important to remember that annuities are intended to be LONG-TERM RETIREMENT SAVINGS VEHICLES.

Consider the information in this brochure before deciding to purchase one.

**Chart 2** compares the cash value of the sample Denali<sup>™</sup> Bonus 7 policy to a traditional accumulation-focused indexed annuity that does not recover interest credits and to an indexed annuity that offers a guaranteed lifetime withdrawal benefit for a fee.

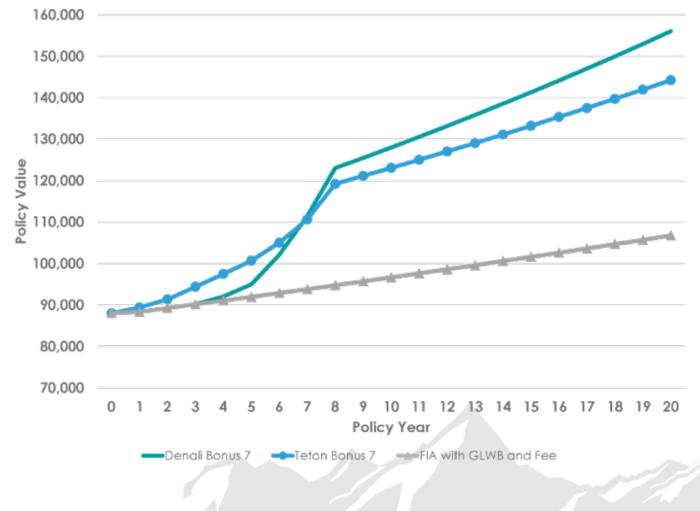
A few comments:

#### DENALI<sup>™</sup> BONUS 7 vs TRADITIONAL FIA

- Denali<sup>™</sup> Bonus 7 has a lower cash value during the withdrawal charge period and higher cash value thereafter.
- The lower cash value during the withdrawal charge period allows us to offer stronger interest credits as well as a lifetime withdrawal benefit for no charge.

#### DENALI<sup>™</sup> BONUS 7 vs FIA with GLWB & Fee

- Many indexed annuities on the market offer a lifetime withdrawal benefit for a fee. This fee may lead to lower cash values in almost every policy year than what Denali<sup>™</sup> Bonus provides.
- The FIA with GLWB and Fee offers significantly lower interest credits than what Denali<sup>™</sup> Bonus can provide.



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**Cash Value Comparison** 

Key assumptions include: issue age 60 and \$100,000 initial premium. Traditional assumes a 5% premium bonus and a fixed interest rate of 1.60%. Denali<sup>™</sup> Bonus 7 assumes a 5% premium bonus and fixed interest rate of 2.00%. FIA with GLWB and Fee assumes a 7% premium bonus, 1% fixed interest rate and 1.15% fee.

# **THE BASICS**

	7-YEAR	10-YEAR
Minimum Issue Age	0	0
Maximum Issue Age	90	85
Minimum Premium	\$10,C	00
Additional Premiums	Allowed first 12 months	
Maximum Total Premium**	\$1,000,000	

\*\*Without home office approval.

## PUTTING IT ALL TOGETHER

	DENALI™ 7 & 10
Premium Bonus	x
Fixed Interest	x
Indexed Interest	x
Annual Floor Protection	x
Annual Lock-in of Interest	x
Lifetime Withdrawals	x
Wellness Withdrawals	x
Free Withdrawals Years 2+	x
Required Minimum Distributions Years 1+	x
Nursing Home Benefit*	x
Terminal Illness Benefit	x
Home Health Care Benefit*	x
Income Options	x
Full Account Value Death Benefit	x
Spousal Continuation at Death	x

\*Not available in South Dakota.



## SILAC INSURANCE COMPANY A COMMITMENT TO CARING SINCE **1935**.







PROVIDE SAFETY & SECURITY FOR OUR POLICY HOLDERS



CONTINUOUSLY EXPANDING OUR Product platform



PROUDLY SERVING CUSTOMERS For over 80 years

The character of the SILAC family sets us apart. Over the past 85 years, we've earned **a national reputation for caring.** Its value cannot be measured in dollars; and we passionately guard and preserve it. The heritage of SILAC Insurance Company and our commitment to caring dates back to the Great Depression of the 1930s.

SILAC Insurance Company is Utah's oldest active life insurer, licensed to conduct business in 47 states and the District of Columbia.

EXPERIENCE, INNOVATION & EXCELLENCE TO HELP RAISE YOUR RETIREMENT EXPECTATIONS. We know that our policy holders all have options, and we are focused on SILAC being your #1 choice.

This brochure is for informational purposes only. Review the Certificate of Disclosure document for product details and benefits. Restrictions apply. Neither SILAC Insurance Company nor its representatives provide legal or tax advice. Consult with your attorney or tax advisor for additional information. Product is NOT: 1) a deposit; 2) FDIC or NCUA insured; 3) insured by any federal government agency; or 4) guaranteed by a bank, savings association or credit union. Guarantees are based on the financial strength and claims-paying ability of SILAC Insurance Company. Policy form numbers and product availability vary by state.

# DEMALI RETIREMENT ELEVATED.



A PROUD MEMBER OF THE SILAC, INC. FAMILY STERLING





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